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Houston Texas August 2 1911

Dr W S Lockhart

Colorado Street

Colorado Street Colorado

Dear Dr Lockhart:-

I was glad to get your letter today enclosing the one from Dean Kirk and to know that the matter of the tuition fee had been satisfactorily arranged. However, there seems to be a difference of opinion as to to who is to pay the tuition.

I am sure that in the very beginning I said that I would not let the Church or Endeavor Society do this for me, and I though you so understood it. I would a great deal rather pay this myself and feel independent and let the Endeavor Society use the money for a more worthy object. I will get in touch with Mr Ellwood and tell him to please let the whole matter rest, although I appreciate very much their kindooffer.

I wish to thank you personally for your interest and kindness in this matter, but can not think of accepting the \$60.00 under any circumstances, although as I say I appreciate the offer very much.

I have not as yet heard about my grades, but as soon as I do will let you hear from me.

Again thanking you and hoping that you are both enjoying good health and with best wishes. I am

Yours sincerely

Houston Texas August 16 1911

Mr Perry L Page

Young Men's Christian Association

Waco Texas

My dear Perry:-

Your letter to mother came today, as did also one from Basil, and we immediately forwarded your clothes to you via. Wells Fargo Express Company. In the rush incident to getting the suitcase off we overlooked your black coat and left it out but mailed it to you immediately to the same address. The old shoes were not worth sending. Enclosed in a candy box I think you will find a watch that Oscar and I had gotten for your birthday only you left too soon. Hope it will be of some service to you.

Mother and I have our plans pretty well in hand and I am still planning on leaving here shortly after the first of the month. We have rented three rooms of the house to Mr Douglass, new Business Secretary at the Association, a man of about 40 years of age, who will bring his family here about the first. Mother will keep the other two rooms and will get more than enough out of the other three rooms to pay the entire rent of the house. Hr and Hrs Douglass are both mighty fine people and are just the kind of folks to keep mother good company. She says it will not take much in addition to the rent for her to live on and with what I am able to send and a little that she can make by sewing she will get along nicely financially. She says that you need not worry about having to help her - we'll make it some how.

I realize only too well that you have never taken very kindly to the advice and suggestions that I have given from time to time in the past, and yet in

FOURTH STREET AND GRAND AVENUE

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Des Moines, Iowa August 17, 1911.

Mr. Kirby Page,

Houston, Texas.

A. M. LINN, VICE-PRES.

Dear Mr. Page:

I learn from Mr. Munger at Silve Bay, that you were corresponding with the office at Drake University in regard to work with them. I write to inquire if you have secured this work or if you are still desiring a situation. If so, please indicate how many hours a day you would be able to work and what remuneration you would require.

Very truly yours,

Genreal Secretary.

Houston Texas August 22 1911

Mr J H Fellingham General Secretary

Young Men's Christian Association

Des Moines Iova

Dear Mr Fellingham: -

Owing to the fact that your letter of the 17th inst. was not addressed to me in care of the Association here, I did not receive it until today.

In order to better equip myself for a greater usefulness in Association service, it is my purpose to enter Drake University this next month for a four year's course. On account of the fact that my mother has been dependent upon me. I have been unable to save very much and thus it will be necessary for me to meet all of my expenses while in school; consequently, it will be necessary for me to work several hours a day.

I have had some correspondence with the officers of Drake University in regard to the matter of employment during the school term and have been assured by them that they will see to it that I am able to meet all of my expenses. However, I have made no definite arrangement as yet and would be glad to have you make me a proposition, if you care to do so.

I expect to be in Des Moines not later than the 10th of September (I could come on the 1st if necessary) and will call on you immediately upon my arrival, when we can talk things over together more in detail.

Sincerely yours

Mirby Page

Wm. A. Wilson President
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I. E. Munger, General Secretary

S. F. Carter

August 28 1911

My Wyllys Taylor

Hotel Avon

New York City

My dear Wyllys:-

We shall be so glad to see you all here again and I want to wish you a pleasant voyage. These have no doubt been days of heart searching and important decisions. It occurred to me that there might be quiet hours for meditations when you will want to get away alone on the ship and that perhaps the following questions and scripture references might be helpful to you in these quiet hours. Let us sit down and read them carefully with the open Bible before us.

MY CHRISTIAN LIFE

- 1 Has prayer been to me more a duty than a privilege?
- 2 Has my prayer life been powerless because of some besetting sin?
- 3 Do I keep and conscientiously use a prayer list or cycle?
- Have I given Christian work the prominence which Christ clearly intended it should have when he said: "Seek ye first the kingdom of God" - Matt 6:33
- Has my work been carried on in the energy of the flesh, 5 and not in the power of the Holy Spirit?
- What motives have actuated me in my work? 6 I Sam. 16:7 - John 8:29
- Have I studied the Bible to find out what God expects me to be and to do as a worker? II Tim. 3:16-17
- 8 Have I spent as much time seeking counsel from God regarding my work as from man? James 1:5
- Have I been in the habit of praying both before engaging in my work and after completing it? Luke 6:12

With best wishes and hoping that you will soon be with us ready to help in the extension of the kingdom among the men and boys of Houston. I am

Mr Carl Pray

o/o Royal Union Mutual Life Insurance Co

Des Moines Iowa

Dear Friend: -

It will soon be three years since I arrived in Texas. I can get away, but I am perfectly satisfied to stay here. My wife and children will join me here this fall and our home for the next few years will be here in Houston, Texas.

Since I have been in Houston I have made many friends and acquaintances, one of whom will call on you in the next few days. When I learned that he was going to Des Moines I urged him to call on you as I wanted him to meet you. I have known Mr Kirby Page ever since I have been in Houston. He has been doing the work usually assigned to Business Secretaries in the Young Men's Christian associations here in the city and he intends to take up a four year's course of work in Drake at Des Moines, Iowa. A great portion of the time he will be obliged to earn his way through school. He is a stenographer . I do not mean a student. He understands this business thoroughly and expects to pick up what work he can at it on the side to help make his When he calls on you he expenses while in college. will tell you all about myself.

Anything you can do for the young man by way of employment or by way of recommendation for me, as well as for him, will be greatly appreciated by me.

Your friend

Porter Donly

Dr F J Will

c/o Bankers Life Insurance Company

Des Moines Iowa

Dear Doctor: -

It will soon be three years since I arrived in Texas. I can get away, but I am perfectly satisfied to stay here. Hy wife and children will join me here this fall and our home for the next few years will be here in Houston, Texas.

Since I have been in Houston I have made many friends and acquaintances, one of whom will call on you in the next few days. When I learned that he was going to Des Moines I urged him to call on you as I wanted him to meet you. I have known Mr Kirby Page ever since I have been in Fouston. Fe has been doing the work usually assigned to Business Secretaries in the Young Mon's Christian Associations here in the city and he intends to take up a four year's course of work in Drake at Des Hoines, Iowa. A great portion of the time he will be obliged to earn his way through school. He is a stenographer - I do not mean a student. He understands this business thoroughly and expects to pick up what work he can at it on the side to help make his expenses while in college. When he calls on you he will tell you all about mysolf.

Anything you can do for the young man by way of employment or by way of recommendation for me, as well as for him, will be greatly appreciated by me.

Your friend

Porter Donly

September 1 1911

Mr Homer A Miller

Des Moines Towa

Dear Sir: -

A friend of mine, Mr Kirby Page, of this city, will enter Drake University this fall and contemplates a four year's course. For the hast three years I have been personally acquainted with him and he has been doing the work of Business Secretary here in the Houston Young Men's Christian Association and his college work will train him for this profession.

When I learned that he was coming to Des Moines
I of course wanted him to meet some of my old acquaintances and recommended that he call on you. He is a
clean young fellow and I know you will be pleased to
meet him and he will tell you how I am getting along.

Your friend Donly



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HIGH GRADE COMMERCIAL FERTILIZERS

P.O. DRAWER M.

JAMES D. DAWSON, PRESIDENT GEO. O. HASKELL, VICE PRESIDENT R. F. ISBELL, SECTY AND TREAS.

Houston, Texas, September 7, 1911.

Sweetheart:

Thus I end my first days work since you have gone, and thus I expect to end many more. I shall go home and sleep tonight, and I need it. I have had very much work today but I don't mind that. What I am working for is the mon. I am going to get it too, before many more months. If I don't I will work my fingernails off trying.

Hope you have found things all right up there and made many friends already. Of course, I know you have not had much time to make any arrangements to speak of as yet, but am sure that end will come out all right.

God keep you safe, my love,
All through the night;
Rest close in His encircled arms
Until the light.
My heart is with you as I kneel to pray,
Good night! God keep you in His care alway.
--Mary Higman

of of alma,

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September 7 1911

Mr Kirby Page

YMCA

Des Moines Iowa

My dear friend Page:-

Allow me the privilege of meeting you in Des Moines for the first time in order that my few words in this letter may be the part of the environments of which you will be thrown in the midst for the next few weeks.

I believe I am right in the assertion that there is not a member of our force but what admiras, the step you are taking to better prepare yourself for a great work in the future. Personally I know it requires a great deal of nerve for you to leave Houston in your present circumstances, namely, - the folks at your own home and the little girl in the Heights to whom you are greatly indebted for her influence which has been thrown about you that has helped you materially in growing into a more mature life of usefulness.

You have my hearts sympathy, especially for the next few weeks while becoming acquainted with the many strange people with whom you will be thrown in contact and with the ways of Des Moines that are much different to those of Houston. The first year I went to college I was a total stranger, having only met one of the students and the president of the college one time each and then a little later in life I had another crisis to meet similar to your own of which you are no doubt in deep study at this time.

Kirby I am taking the liberty to write at this time only with one motive in view and that is that I might be able through my feeble efforts to be of some help to you as a brother and fellow-secretary, therefore I want to pledge myself to do anything that might be of any assistance to you or the folks here in Houston and hope that you will feel free to call me at any time the opportunity may be afforded to my service.

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J. V. Deely
Wm. A. Wilson

I assure you that we will all be glad at any time to be favored by a letter and wish you God-speed in your undertakings. Wishing you the best of success in the plans laid before you, I am

Lovingly yours

Ca Wicharl

AF CO



JAMES D. DAWSON, PRESIDENT.

GEO. O. HASKELL, VICE PRESIDENT.

R. F. ISBELL, SECRETARY & TREASURER.

MANUFACTURERS OF

COMMERCIAL FERTILIZERS

AGRICULTURAL CHEMICALS

PO DRAWER M

Houston, Texas, Sept. 8, 1911.

3.6. tox

Sweetheart:

Thus I end the second day. I am feeling much better today than I was yesterday, having gotten a good nights sleep, I also had my milk for breakfast. I haven't as yet had time to realize that you have gone, That is, I haven't had time to realize fully what it will mean to me. I do-o-o wish I could have gone with you.

The Boss came in this evening and told me that

Mrs. W. was very despondent and balling because she thought

she couldn't do the work and was afraid she would have to

quit(all of which was hot air and makes me sick) and he

wanted me to promise him to try and cheer her up, and of

course I had to say I would, and when I give my word, well,

it is my word. Now, say I am not a philanthropist! well,

she came in and was about to cry because she had so much

to do, which was not any more than I had, but she said she

had no idea of quitting, told him that! Gee-e-e-e-e-e-e
But I wish I had my boy at home, Just to tell my troubles to.

No I don't either, I want you to stay and study, and you want

to stay. Don't you? Sure you do. Now tell me good night and
I will say good be antil next time. Don't forget to be cheer
ful. Just smile and the others will smile at you. Yours,



COMMERCIAL FERTILIZERS
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JAMES D. DAWSON, PRESIDENT.
GEO. O. HASKELL, VICE PRESIDENT.
R. F. ISBELL, SECRETARY & TREASURER.

Houston, Texus, September 9, 1911.

My dear boy:

And the morning and the evening were the third day. And dear, tomorrow is Sunday and I shall miss you then. No one knows just how much I miss you, not even mother, because you see I must not let others see me only when I smile. God never meant his creatures to carry their troubles around in their sleeve, and I smile and smile until I really think it is what I want to do. Tomorrow, I shall go to Sunday School and then I may go to see Maggic and Tom and then, I do not know what I will do then. And dear, I want you to smile harder than ever now, because you owe it to yourself. You can't do half as good work when you are in a bad humor, and you certainly cannot stay in a good humor when you are melancholy and blue and etc.,..... I shall not write tomorrow because I will have no way to mail a letter, nevertheless, dear I will think of you all the same.

"The world is so full of a number of things, I am sure we should all be as happy as kings." Dear, just think that I am happy in my lot, and try to be the same. Well, I must stop and go home and get some rest. Today has not been hard, but Monday will probably be very hard. With lots

of love, I am,

yours, almen.

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COR. LINCOLN AVE. AND ATLANTA ST.

Fasadena, Cal. SEP Dear Ald History: . I wonder how you are, and just what the new life may mean to you I have go soon so I judge you have arrived ere this I have just written mother a 4 prage letter yesterday so will write you today. We are living on thrible and doily excitement over our ment place. It is about half completed and we hope to move in by sat. Ist. Norma designed it and it is great as we want it. Has copplestone foundation, brick flow, in plantered, screened throughout, electric lights, modern planning, has built in videbood and closek polished works floorer, and is a regular "Leauty." He have from posech with pergola adjoining, back screen fronch, Katalien, both, bedroom, diving room, living room. The diving room and living room are 11x22 with anch between! Hill have plate rail in diving soon and: pontry off the kitchen. We will have lown and flowers in front and fruit, chickony and garden truck elsewhere. It is just one holf block from the office and will be hondy to my work The lot in 110 × 125, faces each, each us 70000 and the house completed will run about 90000. It is all on credig and to be paid out by monthly progressed the will pay it out in about I year and I figure that

LINCOLN AVE. LUMBER CO.

INCORPORATED

DEALERS IN

ROUGH AND DRESSED LUMBER LIME, LATH AND CEMENT

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it will be worth 2,500; to 4,000 by then at any rate it is ones, no more morning or running be said, besider the property will increase in value We are in altadem, just one thereke outside the Cuty limits of Basedone, and I blacke from carline. There has been much talk of another car line up to Devil's Gate of this comes it will be one block from our place! Sure to come in time, too. He have no City toxed and have the convenience are west of car hime, about half a mile from Devil's State Have a Church half a block from and and debut is one block Blacksmith shop and Kerrery also one half block from new & think I told you our place is concere with full grown fruit treex, ent out two for the house room. The Country Boulevard rosdway is just between our home and the office, we will live on a court running off the Country Bood, some 200 feet from it. Then enough to avoid duch and wrise, still convenient. I have just taken out \$ 2,000 " life insurance Passed easily and Dactor pronounced me sound throughout. Much better than accompany Jaid he could always tell a fellow who had been clean and wever dissipated or gone to the bad. I am have peroud of my body after his remarks.

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ROUGH AND DRESSED LUMBER LIME, LATH AND CEMENT

COR. LINCOLN AVE. AND ATLANTA ST.

	Pasadena,	Cal	191
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N.D. 2 182-173	6	Leak	(ouer)

LINCOLN AVE LUMBER CO.

DEATHERSIN

ROUGH AND DRESSED LUMBER LIME, LATH AND CEMENT

COR. LINCOLN AVE. AND ATLANTA ST.

Jusadenu, tal.

For this me are living at a house one black from office Frommer Bookkeeper here has family at Beach and we take care of 100 Chickeng and the place. Heat is free and lyge me une also. It is a fine two story have eligantly furnished just across street from Advant house They have a fine Codinet, Traphophone and I so records so me home good music Will have our bunday dehat clove out, heaider other company Mrs. Barrows collains her adopted children and is quite nice to us. We were there one night while moving The aska about you frequently. The is coming to spend day and might with ue aley- "Adiog"

and the same of th

Each Front . Borch Hosty closed

Wm. A. Wilson
Wm. D. Cleveland, Jr.
H. L. Mitchell
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1911 September 9

Mr Kirby Page c/o Y M C A

Des Moines Iowa

My dear Kirby:-

Mr Brasted is here and has kindly offered to write to a couple of friends of his in Des Moines and I am enclosing with this, his letters of introduction. They F Witter, Vice President of Commercial Savings Bank, and Hon John L Bleakly, Auditor of State House. Mr Witter has are warm personal friends of Mr Brasted's. long been identified with the Association work and he is a member of the Christian Church. Mr Bleakly has been for many years bear an active member of the Methodist Church. I am sure they will be glad to do anything for you in their power.

We all miss you very much here. Everything is going about as usual and I will write you more later. All sends love.

Cordially yours

CORRESPONDENCE TABLE

Des Moines, Iowa, Sept 9 1917

Dear Mother:
arrived here at 8:00 this

morning feeling all ox. Came direct

to ym Ca when & had a good

bath and changed clother, met mo

Fellingham General Seig here, and,

had a nice talk with him.

Went out to the University and met DV Bell, the President Dean Nick is out of town and I won't

be able to see him until nonly.

He is the man of am looking to

for assistance in finding works.

CORRESPONDENCE TABLE Des Moines, Iowa, 191 as soon as I sie him and see what he is going to do. D'll be in shape to talk to ymaca about work. Huve to doubt whatever but that file land something soon. Have slowed a room for a week until & get settled down for \$200. Think Ple have difficulty in getting room & board. Low \$ 2000 per month. Like the looks of things here very much and will soon feel at home

CORRESPONDENCE TABLE Des Moines, Iowa, 191. Hadi a very pleasant time with Olrw in Kansas City last night. Hend out to dinner with him after enjoying several games of handball I sencerely hope you have regained your good spirtte and that you are feeling much better every way. Tell Verry D'll truy x wite him soon. With love Tirby.



MANUFACTURERS OF

COMMERCIAL FERTILIZERS IMPORTERS AND DEALERS IN

AGRICULTURAL CHEMICALS

PO DRAWER M

Houston, Texus, Sept. 11, 1911.

JAMES D. DAWSON, PRESIDENT. GEO. O. HASKELL, VICE PRESIDENT. R. F. ISBELL, SECRETARY & TREASURER.

W" 1 -0

And thus endeth the - - fifth day. The fourth was ended very differently, though. I was real, real lonesome. I went to Sunday School and from there I went to spend the day with Tom and Maggie. They are fixed up quite nicely, and they had so, so many presents. Hearly everything they had was given to them. I could not stand it very long, so I got home something after four......

I did not go to Endeavor. Elsie did not get home from visiting soon enough, and mother would not let me go,. I don't think she would have let me go anyway, even if Elsie had been home in time. Nevertheless, I am going next Sunday, everything considered. (the weather). I am not going to spend another Sunday alone for a while. Hiss Anna Rou will be in the Heights just a block from me next Sunday and she will go anyway, and I can go with her. See? ...

Had a letter from Foster Loggins the other day. He is in Austin going to business college. Annie turned him down, and he is following MY advice by going to school. Have just written to Annie this evening telling her that I could not go to school this year! Haven't had such a hard day, it has been much easier than I thought it would.

Hope you have gotten started off by now and been SIZED up by the Gen Secy. Also hope he was able to do something for you in the line of work. Hope you have made a lots of friends up there, but I know you will, if you just will only keep on smiling. Wyatt told me that Vick said things of do f. was all dead without you down here. Said the Y.M. didn't seem like itself. Even the twins said they missed you. They were looking for your Saturday, but found that you had gone. Be good, dear, and well, just be your natural self, except that you must realize there are others besides the Inimia-table "I". Just remember what I tell you, Por; Poc and you will be all right and you will be all right.

(103) 6 7 7 0

coz Alma.

L, 1 (2,5) 02 30 To Wo

(Cauni

DES MOINES, IOWA.

September 11, 1911.

Mr. Kirby Page,

University Place Station,

Des Moines, Iowa.

My dear Mr. Page: -

If you can come over to the University to-morrow morning, I should be glad to talk with you.

Very truly yours,

Rice Mall

M. R. SHELTON, Palestine
W. B. WELCH, Palestine
D. H. LENOIR, Dallas
O. C. ECKLEY, Dallas
T. J. COOR, Mart
C. H. BROWN. El Paso
H. L. MITCHELL, El Paso
C. D. WOLF, San Antonio
W. E. DANIELS, Beaumont

F. R. PARGELLIS

H. E. HOKE

Childress

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L. C. HARDIE, Fort Worth
H. B. JONES, Fort Worth

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MRS. P. H. LENOIR,
G. B. RICHARDSON,
P. H. LEONHARDT,
C. H. JOHNSON,
Chicago

9/11/1

Dear old Kerry: -. I am here very much on the job now. Felt mighty lonesome first night or two but am much better now. Walked up 427 steps by actual Count to the top of the state Capital here today. Some view from up there. The De Moines Knier is muddier Than Briffalo Bayon, if that is possible. A one street care service here Nances City has dark red cars. Drake University buildings and grounds are mighty pretty. Know I will enjoy mugel Hope you have secured situation and are feeling better. Thite me all the news soon. With love

Hirby

Be kind to mother



COMMERCIAL FERTILIZERS

AGRICULTURAL CHEMICALS

JAMES D. DAWSON, PRESIDENT.
GEO. O. HASKELL, VICE PRESIDENT.
R. F. ISBELL, SECRETARY & TREASURER.

Houston, Texus, September 12, 1911

My baby Boy;

Hello, to you this evening. Hope you are still feeling find and have gotten all the jobs you can handle, etc. etc..... Received your letter saying you had arrived O.K. also the one from Dallas and the card.

Not a bit of news to report today, just the same old thing, hot as ever and I am just simply melting. (?) Did I tell you yesterday that Jim and I have promised to console each other? You see his girl is in Amgusta Georgia and he will not see her until June. Wish he was in carnest sometimes. I might take him up. Have work and work to do now, it is now six p m and I haven't gut up my letters yet, got a late start today, on Mr. Isbells and had to write one or two for J.D. this morn. Hellie left early this evening, and I am glorying in my reign of quiet. She gets on my nerves. Always wanting to know how much work I have and looking in my book, and every time I get up, no matter what for, she wants to know if I have finished. She asks it about seven times every evening, let alone the seven times seventy other questions she always puts in. therefore everything is nice and quiet this evening.

I am not going to write to you every day, but will do so

for a while until you get started off and I also get started

a little better. Write to me and tell me all about up

there and the people you meet and what you do, etc. etc..........

Write a long letter, (and if there is any postage due the Co.

can pay it.) write about six or eight pages, just for once,

because I know when you get started to school you will never

get a chance to write a long letter.

Be good and remember,

Your ogirlie,

alma.

CONSISSONDENCE BUREAU

YOUNG MEN'S CHRISTIAN ASSOCIATION HOUSTON, TEXAS

CORRESPONDENCE BUREAU

YOUNG MEN'S CHRISTIAN ASSOCIATION
HOUSTON, TEXAS

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Guerday Night 9/12/11 Mother of Mine: of always did say that & was one of the buckilsh fools that ever drew breath. How what do you suppose has happened, to me. I have done gone and went and landed the very place of was hoping for namely & am now Secretary to the Dean of the 12 ible College and put in my first work towards working myself through college When I saw Dean Kirk morning he told yester day that he had already engaged, young lady to do his work that he would look for something for me. that soo lady suddenly aforesaid young

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decides that she bon't want the job, so they put it up of lourse, of dont expect to me. to get rich out of it but it with what other work of will be able to get well keep me nicely. The best part in is that it will get in touch with the situation here in a way that would not be possible under any other Orcumetances. Dean firk is a mighty fine man and & know & shall get along with him splendidly and have no help to me. arent you glad! temporary I am to begin some work lasting possibly with the City association in the morning. Hope to get ten or twelve dollars out of th.

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I forgot to mention that I am to get thirty cents an for the time of put in Nick which Dean more than I had I engaged a room at another place today. It is in a new modern home with members of the Christian Church Bath, hot and cold water and room heated by furnace, gas lights and only one from University for 400 a month not week. I am to fick my own room mate. I will get my meals at a different place. Havent decided just when yet. Business is picking up with me and I only hope you and Herry are not having too hard Please write me particulars.

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Des Moines, Iowa

September 14 1911

F. W. BECKMAN, Rec. Sec.

Mother dear: -

Still the good work goes on with me. The pastor of the Central Christian Church, not the University Place Church, a man whom I had never even met, called me up today and told me that he wanted to see me, and when I went to his study he made me a proposition to take charge of the Boys' Club and gymnasium work they have in connection with the church for two nights a week, for which they would give me a free scholarship in Drake University, which in figuring it out in dollars and cents would pay me 37 1-2 cents per hour for all time put in. This is not at all bad and the work in itself would be somewhat of an education. However, I have not accepted it as yet. He said he would give me a day or two to think about it, and I want to look over the field . thoroughly before I decide on anything definite. Think I will accept it however.

Have been working at the Association again today. There is a possibility that I may put in one night a week here with them. There is absolutely no doubt but that I will go through a flying, barring accidents, etc., and I am going to take good care of myself.

Tell Perry that a letter from him would do me a world With lots of love to you both of good.

Lovingly your boy



JAMES D. DAWSON, PRESIDENT.

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R. F. ISBELL, SECRETARY & TREASURER.

COMMERCIAL FERTILIZERS

IMPORTERS AND DEALERS IN

AGRICULTURAL CHEMICALS

PO DRAWER M

Houston, Texas,

Sept. 14, 1911.

3 - 6, -. 5:

My own dear boy:

Received your second and third letters from Des M. this morning. if you had Sunday mails there you would have gotten my letter on Sunday, but guess I will hear from you again tomorrow saying you had received my first and second.

Everything is flowing along as smoothly as can be. Work is getting lighter just at present and likely to stay so for a while unless the market takes a big jump some way or other. Getting quite a lot of practive in telegraphy now and by next year I will be a cracker-jack in that too. Maybe that will help me along at school some, too. I do hope it will, because everyone is not a good steno and a good telegrapher too. I am getting a lot of practice in talking over the wire. There is a youngster at the Postal, a new one, and he talks to everyone that comes along, about anything and everything. I heard him making love to Mrs. Harding of the B.C. Rice mills the other day. She is an old married woman of about thirty five or forty. He is about seventeen, and A talker. I blessed him out the other day and he has been rather nice since. I guess I will have him trained into a saint before long. ????????.

It is so warm down here that I am still melting. I melted on another pound the other day. I weigh 108 now. If I dont stop I will soon be a show of the fat lady. The kids start to school Monday and I will have to get their books tomorrow. Please note that tomorrow is the 15th and that is PAY DAY. I really hate to see it come, there will be so much this month. However, I will pull through.

I must stop and go home now, as it is after six. Be sure and dont forget to be a good boy and write and tell me about your arrangements you made, but I guess I will get that before you get this. Just remember that you are still my boy and I am still your own

baby girl

anna.

COMMERCIAL FERTILIZERS
IMPORTERS AND DEALERS IN
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P.O. DRAWER M

JAMES D. DAWSON, PRESIDENT.
GEO. O. HASKELL, VICE PRESIDENT.
R. F. ISBELL, SECRETARY & TREASURER.

Houston, Texas, Sept. 15, 1911.

Bye o' Mine:

I received two letters from you today, one telling me you had entered as a freshmen without examinations and another telling me you had the place of Secretary to the Dean. I am very, very glad things have turned out so nicely for you, but I knew they would, because just as sure as there is any work to be done anywhere, you will sure land it, but please, dear, don't try to do too much.

I am enclosing a copy of an article I wrote today for Jimmie, Sr. and I want you to read it when you get a chance. He said for me to send you a copy, not that you need it, but it may do you some good.

Be a real nice good boy and write whenever you get a chance, and I will do the same. Must quit now and go home.

Have not done much today, but went to town at noon and I am just as hungry as I can be.

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alma,

TO ALL INTERESTED.

Some time since, I wrote an article on the subject of the Business Doctor or Physical Business Expert.

I do not know just how the article was received because I have heard very few comments upon it. Indeed, I do not recollect that anyone who got hold of this article even noticed it so far as any expression that I have heard is concerned.

This article is written along the same line and it is headed, as you will note, TO THOSE INTERESTED. Anyone that is not interested on the situation need not read it. It is my purpose from time to time to address these articles to all employes, largely from a selfish motive, because while they will be bettering themselves if they take it to heart, at the same time the company is going to get value received and more than value received for the money paid them in salaries.

Initiative and Originality are practically the same, and yet there is some difference. Originality is born in the brain of the employee who thinks an idea. Initiative can be applied to the man of action.

Don't wait until you are thirty five years of age thinking all the time that something is going to turn up to better your condition. Start out at the beginning of your career and make up your mind that you are going to catch up and pass the procession rather than wait for it to go bdy you in order that you might select just what you want out of it. The man, or woman, either, who feels that life's mission is made up solely for pleasure and does not look at some of the serious sided questions of life will reach their old age lacking in prosperity. To the young man, it can be said, do not start out your days work with the thought that you are going to simply pull through it in order to enjoy yourself at some evening function. Make the evenings entertaiment, if possible, more than a secondary proposition. Devote the same interest to each days occupation and only as evening approaches let your mind be bent upon the pleasure of anticipation.

Now, do the reverse of this and you will go along through your useful days, during the period when your brain is best adapted for originality and initiative, you will arrive at a stage in your eareer when you will look with envy on the younger generation coming on, you will look with jealousy on those of your own generation who have passed you and who are wearing good clothes as compared with your trousers that are frayed at the bottom, whose lives are physically and morally clean and healthy, who haven't any whiskey breath, whose nerves haven't been racked by the niccotine of black cigars that you smoke around the poker tables and yet these same men have just as much capacity for the enjoyment of the pleasures as you once had.

To the woman employee, bear in mind that in your department you can be just as much of an expert as a man. The Woman's mission in life is not that of man. Due to the fact that they are perhaps unfortunate in having to earn their own livelihood is no reason why they should not hold up their heads and become just as proficient in the tasks that have been alloted to them as the man. Each male employee will show courteous and respectful consideration to each woman who may be associated in business with such man.

The woman herself, should realize that her position, no matter what it may be, is just as important a ling in the chain of business as that of the man. During the season's busy periods the woman's mind should be on her business just as much as a man's, and to both classes of employes it should be borne in mind that if they only performed the tasks for which they are paid, they will never be paid for any more than they do. A homely little story right at this point may be applicable. In an office not a thousand miles from this one, there were four clerks, two men and two women. One of the men was lazy and one of the women was lazy. They looked upon the other man and the other woman as somewhat of a fool, because they were able to shove their work off on the two that in their opinion were foolish enough to be imposed upon. The salaries of the respective clerks were \$20 a week. Business became somewhat dull. The Boss of the establishment had been keeping tab on the batting averages of all these clerks and you may depend upon it that he had sized up the situation. He decided that he could get along with two clerks instead of four and therefore dropped the lazy couple, increased the salaries of the "Two Wools" to \$50 a week, which satisfied them, and he was therefore ahead \$20 a week. It is hardly necessary to ask, "Who was the fool?"

Don't think that there is absolutely nothing to do but just to perform the task that you first learned. Keep on learning new tasks. An employer don't care how much salary is paid to a clerk provided that clerk earns the dividend for the employer.

Study motion and try to save unnecessary movements of the muscles, but don't try and save any movement or motion of the brain. Think all the time of the quickest and most proficient way of performing the task. A simple thing like the folding of a letter, the gumming of an envelope, is worth study. It means when you become expert in these two little homely tasks that you save exertion.

I might go right straight on up the line and apply this same advice to the heads of departments. Let him study his own tasks as well as to carefully study the tasks of those under him. The man in the press room can put the cake into the press with two movements. Recent observation proved to me that many of the hands in the press room were using five or six movements to get this cake into the press.

If your mind isn't strong enough to originate for yourself, then watch the expert and proficient employee and imitate. After a while you will begin to form original ideas to your own mind.

I would like to ask that very serious consideration be given to the following:

A very large corporation lately put into practice a scheme that may be termed a bonus, that is to say, for every original idea that saved money, this corporation presented to the originator, 10% of such saving, and this company wishes to put in a similar practice. I cannot see each employee of the company in person to explain the plan, but it is pretty well covered by the above.

For instance, an employee of this company suggested to me that we would build a small platform just outside of the linter room, such a piece of construction that would accommodate perhaps fifty bales of linters standing on end, the platform to be on a level with the car door, and when I asked him what he proposed to save with this proposition, he maid that he had noticed seven or eight men having to lift linters by sheer muscle into the car door from the ground, whereas he believed, and I think he is right, that two men would perform the same service by simply trucking the linters on the platform into the car, or if seven men were in the group, that the car would be loaded in a very much shorter period of time. Now this scheme seems to be feasible and it shows eriginality and I would like to have it put in practice.

I also want some scheme worked out whereby cake and meal can be loaded into the cars without the very heavy work necessary at present. These suggestions may cost some money at the outset, but I would like to have the Business Doctor of the establishment to submit such costs and figure, out the saving in labor.

The suggestion of the linter plan would entitle the employee originating the idea to 10% on the saving in labor for the first season, and just off hand, I should say that he would pick up \$20

. 9. 4.b

or \$25, always, however, procided that his scheme works out.

We may go right straight through every department in the plant and there is not one single task that is now being performed that cannot be lightened by the efficiency of the man in charge of the same.

It is my purpose from time to time to continue these articles. The first one may or may not have borne fruit. The man that laughs at the suggestions and thanks they are no good had better hunt another job, because he is one of those kind that will never get paid for any more than he actually does.

When the Boss walks the floor at night fearing that his employee may die young, it means that he is apprehensive of losing him and that means he is a valuable employee.

Don't treat this article lightly. It is really worth serious consideration, and if you put the suggestions in practice, you are at least on the right track to get increased renumeration. If you not with this company, certainly with some other, and if you are going to treat the suggestions lightly, go get you something else to do, because this company don't want you and there is no place here for you.

All of these suggestions apply to everybody with us, I don't care what their salary or wages may be.

The Good Lord has given you a brain. He has geven some men bigger brains than others. Some people have been in fortunate circimstances and have a better education than others, but no matter how small your plan may be, or what you are lacking in advantages, every one of you have got a mission in life.

Make the best of the situation. Originate, initiate, and if you by reason of your deficiency can't do either of these, for Heaven's sake imitate.

Sansbury is the fellow with whom I went out and "preached" my first sermon middleton is the scople with whom of am slaying they can sing



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P.O. DRAWER M

JAMES D. DAWSON, PRESIDENT GEO. O. HASKELL, VICE PRESIDENT R. F. ISBELL, SECTY AND TREAS.

#10

HOUSTON, TEXAS, September 16, 1911. a pm.

Dear, dear boy:

The evening is nearly spent and it is time that I write you again. Tomorrow is Sunday. Do you know what that Day is? Sunday is Our day. Ho one knows how much I miss you, no not even mother.

I am going to Sunday school tomorrow and I may go to Endeavor, if Miss Rou has moved out. That is, if it does not rain too much. It rained today some, up town, but did not get this far.

You just ought to see me, I am getting awfully fat, I am really getting a double chin, and I wish you were here to rub or massarge it away for me, however, I shall have to do that myself, because you bet your sweet life I don't want any double chin at this time of my life. everyone who notices it laughs at me and I just will not stand that. You know how I hate to be laughed at. I can see you laughing now, but it is a good thing you are a long way off if you are, you can just stake your life on that.

I got your letter today saying you had worked 11 hours. I am glad you are getting work, and hope you are getting good pay for it. Now, boy dear, don't you forget to take your exercises, and work too much. You must remember that everything depends upon you. You must keep your health. What good would it do you if you had all the education and ability in the world, if when you had gotten such, you were not able to use it. No one else can do that for you, even if you would not want them to. Boy dear, do you see the point? It is for me that you must do this, and for your mother.

The longer on this earth we had weigh the various qualities of men,
The more we feel the high, stern-featured beauty
Of plain devotedness to duty.
Steadfast and still, nor paid with mortal praise,
But finding amplest recompense
For life's ungarlanded expense
In work done squarely and unwasted days.

DES MOINES, IOWA.

SHERMAN KIRK, DEAN OF THE COLLEGE OF THE BIBLE

> · Lunday afternoon Mother dear :am here in my room now and have just returned from Church and funday School at the Central Church. I was given a very warm welcome and taught a class of boys in the Sunday School which meets at 12:00 jush after church is out. I met the superintendent and a number of the workers and quite a number of the boys that I will have in the Club on Tuesday and Thursday nights : Enjoyed myself immensely and am looking forward to my work there. If you will remember this is the Church that Brother Breeden was pastor of for 21 years. It has a membership of about 1200. Dues is the strongest denomination

DES MOINES, IOWA.

SHERMAN KIRK, DEAN OF THE COLLEGE OF THE BIBLE

2

here, we having some light or ten different churches, and University Place Christian Church is the largest single church here. My plan is to go to church and Aunday School in the morning at Central Church and go to Endeavor and church at night at University Place church where & have my membership, and by so doing I shall keep in touch with Soth situations. It doesn't cost as much to live here as I had expected. I have an unusually fine place to room. It is with members of the Christian church and in a new house just a block from the University. I have a front room on the second floor

DES MOINES, IOWA.

نح

with a large closet, new wall paper and world. hardwood floor. Have iron bed, dresser, large study table and believe me there is some Class to it. Porcelain bath tub with hot and cold water and toilet about 12 feet from my room. Have been told that I was very fortunate in getting in here and all for \$4.00 a month of expect to pick me a roommete tomorrow or next day. Te will keep me Company and it will make things more agreeable. There is room, above which I have placed about a dozen pictures! which maked the room look home like. Is a great deal better than I had expected.

DES MOINES, IOWA.

SHERMAN KIRK,
DEAN OF THE COLLEGE OF THE BIBLE

4

On account of the fact that I have been running around so much since coming I have not had a regular boarding place have had most of my meals at ymaa, but now I shall find a regular place and eat lots. I think I shall have to pay about 350 per week for the best, which will make my room and board 1800 per month, and it will be good room and board at that too. \$ 12.00 a month for my work with the Dean and may be more and \$ 6.00 a month from the Church and this will only take 16 hours work a week, which is just a little more than half the time I had planned to work. am

DES MOINES, IOWA.

SHERMAN KIRK, DEAN OF THE COLLEGE OF THE BIBLE

> sure & will have no trouble in picking up lettra work on the side when I want it, so of Can send you at least \$5.00 a month which ought to help some. Had a checken dinner with ice dream today for 25c. Class work apens Hednesday and I shall enter us a full fledgld Freshman, with out having to make up any work. Hove no doubt I will be kept busy from now on and I may not get to write quite as aften as Misses allison came day before yesterday and I had a nice little talk with one of them that did me good. She is Student y I ca Secretary here.

I like the town fine and

Corpus Christi Derac My Dear Kirby; Man thoule for y Marry thanks for your Card and grost letters. That last one was a Stern winder The See that the whole bunch see it. Later news via your mather and Mw Longlass tells me you are to be Prime Secretary to some one - to President or Seam. Jam viry, glad - it is the very best thing,

Tell me about it. nevertheless, Thope you will use the letter I rent you from Me Grasted. They will be helpful to you and you should how those men stremmens week Mr had a stremmen H. Smyder, Sart week, giving Lloyd H. Smyder, our Loreign Secretary to Korea a Send-off. Guess some one will

Snyder won the hearts Af alle Wish you could know tell you shout it. Hope you will get in with him & him appreciate a good Southern Secretary, a Lisan, Pake the Sunday afternoon address Some time and dress it ut for the paper, but do not neglect your te sure + do your slave in the College assn., that will be a peat experience for mil much love Symmyri



MANUFACTURERS OF

COMMERCIAL FERTILIZERS IMPORTERS AND DEALERS IN

AGRICULTURAL CHEMICALS

PO DRAWER M

Houston, Texus, September 18, 1911.

JAMES D. DAWSON, PRESIDENT. GEO. O. HASKELL, VICE PRESIDENT. R. F. ISBELL, SECRETARY & TREASURER.

Keep your face always towards the light And the shadows will fall behind you.

Boy dear:

Well here is another Monday. I went to sunday-School, and stayed for church and then went to Endeavor, and there were quite a few that were surprised to see Miss Rou and I. However, we got there and we got back all right.

Received two letters from you today, one written on the 14th, and one written on the 15th, a big fat one, saying you had accepted the position with the C.C. I am glad things are coming your way, but I do not want you to try to do too much at once, or two much any way.

Alma Wyatts father and mother are down here, you know they came with her and Wyatt, and her father is very sick at present, and has been for a week or two. He is not expected to live. It certainly is too bad.

The Endeavor lesson was about Christ in the home and there were some good talks made. Of course, I made my spiel, like a good little girlie. My reference was Rev. 3: 20-22.

Dear, I do miss you, and I will be glad when next year comes, and I look forward to that time with much anticipation of the good times that will be ours. I also studied my sunday school lesson Saturday night, that is, I made something of a review of things we have passed over.

I am going to try and learn all the things the teacher expects of us and Oh, I am going to do all sorts of things.

> With lots of love, I am, yours ever,

> > alma-

LINCOLN AVE. LUMBER CO.

INCORPORATED

DEALERS IN

ROUGH AND DRESSED LUMBER LIME, LATH AND CEMENT

COR, LINCOLN AVE. AND ATLANTA ST.

Pasadena, Cal. SEP 19 1911 Dear Storty: your earl wan received. I wrote. you week on ten days agai to Drake mineraity. Did you receive it I our house is about completed and we hope to move in by the first. It certainly looke good to - 3 chow is spending I weeks vacation out hear mon. norme had her class of girls out for diener last muck, great time fact during the special features of the Bible Defront "mere in known of the faithful services of former Supply, a. Lak Page." Had a good programme, lot of nice things were said and I responded. Tothing new this time, just thought of would drop you a him to see if letter reached you. all is well and we are happier than ever

Rough sends best wisher & remembered Don't de serve to keep your ald simple faith Don't let look your ald simple faith Don't

Good luck to you and hope you are fairly well

Den Pastor here is off a little Govingly. Leah.

M. R. SHELTON, W. B. WELCH, Palestine Palestine P. H. LENOIR Dallas O. C. ECKLEY. Dallas J. COOR, Mart H. BROWN. El Paso H. L. MITCHELL, El Paso C. D. WOLF, W. E. DANIELS, San Antonio Beaumont F. R. PARGELLIS H. E. HOKE Waco

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Young Men's Christian Association Training School

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HONORARY

MRS. L. C. HARDIE, MRS. P. H. LENOIR, G. B. RICHARDSON, P. H. LEONHAPDT Fort Worth Dallas Palestine Chicago C. H. JOHNSON,

9/20/11

Dear Mother: -. Today is the first day of my College coreer and it has brought me new honors, at a meeting of new students today at which there were about 200 present, my name was mentioned for nomination as President of the class, and although two of my opponents were local men and well againsted here and of didn't know many more than fellows in the room, when the result was announced it stood -Page 26 votes, Dodson 26, Thatew 35. after a considerable time in which was accomplished, and seeing no hope of it being settled, & arove to a point of order and with drew in favor of Dodson, we being tred. But no, some of my new found friends would

Н. Е. Нокв

M. R. SHELTON, W. B. WELCH, Palestine Palestine P. H. LENOIR O. C. ECKLEY, Dallas J. COOR, Mart C. H. BROWN. H. L. MITCHELL, El Paso El Paso C. D. WOLF, W. E. DANIELS, San Antonio Beaumont F. R. PARGELLIS Childress

Waco

Conorable Order of Cong Corns

Young Men's Christian Association Training School

LAKE GENEVA, WISCONSIN

25.

SHERMAN

J. O. ROBERTSON,
H. L. CRATE,
ROY B. HENDERSON,
E. B. JACKSON,
L. C. HARDIE,
H. B. JONES, Houston Houston Houston Fort Worth Fort Worth Fort Worth

HONORARY

Fort Worth Dallas Palestine Chicago

MRS. L. C. HARDIE, MRS. P. H. LENOIR, G. B. RICHARDSON, P. H. LEONHARDT, C. H. JOHNSON, Chicago

not hear of it and after considerable more wrangling, the meeting finally adjourned without the matter being or the other. way going to do any wire pulling " though & love, & espech to do on account of the fact than they well acquainted are I will have the Consolation of knowing that I ran a square race. made a assembly that seemed happy more about you I like my and more each day. He have to get busy Greek. oh! oh! x Keeling fine and enjoying life. Love to you both yours lovingly



JAMES D. DAWSON, PRESIDENT.

GEO. O. HASKELL, VICE PRESIDENT.

R. F. ISBELL, SECRETARY & TREASURER.



COMMERCIAL FERTILIZERS IMPORTERS AND DEALERS IN

AGRICULTURAL CHEMICALS

P.O. DRAWER M

Houston, Texas, September 20, 1911

Sweethwart of mine:

Well, I am glad you have gotten such a nice room with nice people and things seem to be running pretty smoothly with you. I know you are going to get along all right, because you couldn't help but do so.

As to my not writing you every day, I do not want you to think that I don't want to write you or havent the time, because I can always take time, but It may not be for the best to start thus. Let us start what we can keep up. Of course, we will not merely answer each others letters, as that would take too long, and is too conventional. We will merely write whenever we feel like it. Does that suit you? That is what I have been doing and that is what I am going to do in time to come. See????????

It is still extremely warm down here, and of course, I am just simply melting. Hope the predicted cold wave will come soon. Are you having any cobl weather up there as yet? Cold weather will make you feel more like enjoying life, at least it does me, and that is what we live for. To see things in a way that we will get enjoyment out of them whether or no. See the point? I dont mean be an Epicurian, just an optimist.

Remember me when you get to studying hard and wish I were there with you. Hever mind, though.

COMMERCIAL FERTILIZERS

AGRICULTURAL CHEMICALS

PO DRAWER M

JAMES D. DAWSON, PRESIDENT.

GEO. O. HASKELL, VICE PRESIDENT.

R. F. ISBELL, SECRETARY & TREASURER.

Houston. Texus, September 21,1911.

-666:

Have not heard anything from you as yet in todays mail. Guess this is the Sunday lap. Feel fine today except I am mighty lazy. I guess it is the warm weather. That cold wave that was headed this way got scared and faded away in the night before it got very near Houston. Houston may be a bad place, but I did not think it was as bad as that.

People are thinking very seriously of paying the Doulevard, and almost everyone seems to be in favor of it, so perhaps when you mext come South, you will see a beautifully paved Poulevard on each side, with a beautiful esplanade between wherein the grass doth grow below the trees to make a soft and downy bed for the cows and horses. However, as it is the motorman has to stop the car every once in a while and get out and run the cows off the track. If they ever do pave the Boulevard those old cars surely will sizz along between those long blocks and can make the trip around in much less time.

Mammy received the postal you sent her and dad, but she says she is not going to answer it because she is still angre with you, or that is, "she has got it in for you" and is going to "get even" with you some time, so watch out. I told her she was just simply jealous because she was afraid to go into my pocket book now for anything because she was afraid to go into my pocket book now for anything because she was afraid she might see one of the letters, however, I leave them all at home, and if she has noticed them she has noticed about everything in them. She just simply couldn't help it if she should see them. It is Curiosoty. Oh! My!

I came pretty near whipping the boy yesterday because he wanted Johnnie to answer his questions so he could write them down and teacher would say he was a good boy. I guess he was too lazy to look them up, and when I tried to

make him read where he could find them he just simply said he would not. He finally did. And this morning I fixed his watch fob for him. fixed up one with a silver (?) buckle and a little silver hadlock and some red, red ribbon. It seemed to please him very much as he couldn't see anything else at all.

Do you see the Houston papers and get time to read any? but I suppose you knew about the Houston YMCA going to send a man to Korea. There was a piece in last Sunday's paper about it. Havenst seen any of the force since you left.

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W.P. BEAUMONT, MGR. WACO MILL.

REFINERYAT HOUSTON.

WAGO, TEXAS, Sept-22-1911.

Mr. Kirby Page,

Des Moines, Ia.

Dear Kirby:

I was very much pleased indeed to receive your letter and assure you that I feel proud of you. A man who has the pluck and determination you have can certainly accomplish anything he starts out to do.

I do not know whether it was luck or what it was that secured the position as secretary to the Dean for you, but whatever it was it was a mighty fine thing. Now if I felt that I could get any sort of a job that would pay my expenses and allow me any time for study, why man I'd grab my clothes and come a-flying just as soon as I pay my debts -- which will be about next July or August.

I am going to do some studying here this winter. Reese will be with me attending Baylor University and that will hold me to it steadier than I would be otherwise. I am also going to take the Gym work steadily this winter and see if I cannot make myself a little healthier than I am at present. We have a first-class boxing instructor and I have taken one lesson and like it fine. I hope to continue at least three hights a week through the winer in this physical work and the other three week nights I will put in in study. Sunday night of course I shall go to church. I should



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W.P. BEAUMONT, MGR. WACO MILL.

REFINERYAT HOUSTON

WAGO, TEXAS,

like very much to attend prayer-meeting on Wednesday nights, but I believe that I will be doing more good by going into Gym -for as I look at it I am only training now for a greater task when I finally finish my education. A strong body then will be worth more than prayer-meeting is now -- provided I do not allow my faith to grow weak because I miss prayer-meeting.

I cannot figure on what I will do for certain next year. I am working like a Trojan now and will continue to do so until probably the first of December. Next August I will be clear of debt and have some fifty or seventy-five dollars ahead; then I am going to figure on going to college. If I can possible see any way to do so I shall certainly go. If not, I'll just have to work and save until I get enough to carry me through, I suppose.

Write me a longer letter telling me about your studies, expenses, etc., because I'm in dead earnest about next year. If I had time would ramble along longer, but I must go to work.

Your friend,

c/o Industrial Cotton Oil Co.

DES MOINES, IOWA.

September 22 1911

My dear Mother:-

As per my prediction, my friend Watters finally won out as President of the Freshman class, but I feel that I made quite a wonderful record against him, when you stop and consider that he is a local man, well acquainted with the people and conditions here and is a former High School favorite, while I am nothing but a "Nobody from Texas". Indeed at the last ballot when all three of the remaining candidates were voted on I came in first with quite a good lead, but when it came to voting on the two highest candidates for a majority, he received practically all the local vote, which was quite heavy and the deciding factor, and even with that in his favor the result was only Watters 51, As a matter of fact, I feel that I am much better off for having ran such a close race and then losing out, for it would have taken no inconsiderable amount of time and energy and would probably have kept me from my books at times when I should have been studying, and would probably have made my expenses higher in one way and another. Sr I feel that I have achieved a great portion of the honor that goes with the place by the closeness of the contest, without having the worry and burden of the office. Watters is a good friend of mine and fine fellow in every way, and I shall try and help him out in any way that I can. He is a teacher in the Sunday School where I have my Boys' Club and has promised to help me out with it. Some team work, eh!

After a day or two in the class room I feel that I have used good judgement in the courses that I have selected and I know that I will get untold good from this year in school. I have also found out that it will take some hard old digging, but what do I care, that is what I came up here for.

With lots of love to you both, I am

Your old boy

Kirby

P S Was mighty glad to get your cheerful letter this morning, saying that you were going to sew soon. Don't work too hard.



COMMERCIAL FERTILIZERS
IMPORTERS AND DEALERS IN
AGRICULTURAL CHEMICALS

P.O. DRAWER M

JAMES D. DAWSON, PRESIDENT.
GEO. O. HASKELL, VICE PRESIDENT.
R. F. ISBELL, SECRETARY & TREASURER.

Houston, Texas, September 23, 1911.

Boy dear, o' mine:

"Yea, though I walk through the valley of the shadow of death, I shall fear no evil, for thou art with me, thy rod and thy staff they comfort me. Surely goodness and mercy shall follow me all the days of my life and I shall dwell in the house of the Lord forever."

Boy dear, what we do if we were heathens and had not the faith of our fathers to help us? How hard it must be for those who are not christians to be brave in their troubles, or smiling at their disappointments. Do you suppose we could do what we have done, as we have done it, as faithfully, brave and smiling, if we were not of those that are christians? I do not believe we could. Yes, I am really lonesome sometimes, but I am content, I miss you, but I realize that it is different from merely missing you when you dont come to me for only a week, and yet it is not mechanical living, as some things I do are, there is nothing about the feeling that is mechanical at all. I miss you, I know I shall not see you for a great while, but I am content to wait. Could we, Oh boy, could we do this alone?

I had a letter from Foster the other day. He says he is taking bookkeeping at my advice, and that he is going to do one thing thoroughly, as I said, be an expert in one thing, and not merely good in two or three things. He thinks he will try to forget Annie, but I know he will not. I know that much. Though, I am glad he is going to try to do something to make a better showing, and he is thinking of going to U. of T. again next year. I hope he will do that. He is not such a bad fellow if the is a little sentimental. I can't blame the poor fellow for writing and talking to me the way he does, because he is no worse than you are yourself.

I want you to set me straight if you can, that is I want you to find out a few things from this end and let me know about the straight of things. Annie was fired from the Y.M.C.A. the other day. There is something funny about it all, I want to know why it was, Was it her work, her dress, or the way she acted. Wouldn't she flirt with them enough?

There seems to be something very strange about the whole proceedings. Find out for me. Dont mind telling me the straight of it, that is what I want to know.

We had a real comic opera again the other day. Mrs. W. thinks she has nervous prostration. The way she acts is enough to give her something. However, the long and short of it is that Mr. D. told me he was getting tired of it and would have to do something or other soon. She will have to turn over a new leaf or quit. She boohoos if you look straight at her, and as for myself, she is so patronizing, so insinuating or anything else you want to call it, and everything else, that ---- Wal there is no love lost between us, and to beat it all, Jimmie can see it and he knows it, and still he wants me to "talk to her" Give her a nice motherly talk". ME ! Dont I look like it. I'd rather tell her what I think of her and fire her out. I wonder if he thinks I am a Philanthropist? He sure must think I am something. However, I am trying to make him think I am just simply an angel that is too good to go to Heaven, and he even acknowledges that I do twice as much work as Mrs. W. without balling, and better too. I get a great deal of fun out of it, I just simply sit up and laugh like I was a whole audience. That is all I do now days, just laugh and work and work and laugh. I am a regular laughing stock company. I lauth at everything that comes along. If I don't start the ball to rolling, everybody just simply gets so grouchy that there is no living with them.

Work is light today, it is only three thirty now and I have finished unless I get something later on. You must have forgotten to tell me, in your letter received today, about the boys class you promised to tell about. I hope you will be elected Class president, because that will put you more to the front and give you more practive in leading. And then, I want my boy to be popular.

Be good, dear boy and I will try to do the same.

Tours as ever,
Alma

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SHERMAN KIRK DEAN, COLLEGE OF THE BIBLE DES MOINES, IOWA.

September 23 1911

My dear Perry:-

Talk about your Jeffries-Johnson fight - why, that was a very tame affair compared with the free for all we had on the campus last night. The self, - sufficient, conceited, foolish Sops issed a warning that all Freshmen must be off the campus by eight o'clock, or else - ? - ? - ? - . O F COURSE, under those circumstances there was nothing for us to do but to turn in with the chickens! What we did do, however, was to provide oursel wes with just thirty dozen fresh eggs, that we were able to purchase for just twenty cents for the lot, and marched right up on the campus shortly before eight and sat down - to await developments. Shortly after the pand concert was over we heard a rumor to the effect that the Sophs were also heavily armed with that article of commerce sometimes called "hen fruit" and by the time we were through meditating upon what the outcome might be, they rushed us and then - -? " # \$ % & (/) / - -. well to put it very midly there was something doing every minute. and after all of our amunition was exhausted to a very good purpose we tackled them man to man and such a free for all scrap I never saw before in my life. For some thirty minutes we scrapped and at the end of that time it was found that in every case a Freshie was using a Soph as a cushion upon which to sit. Our victory was due in a great measure to the fact that we outnumbered them quite a little, but they had'nt ought'er made any slighting remarks about their superiors, the Freshmen. It was more fun than you could shake a stick at, everybody was in a good humor all the way through and there were no accidents of any After the fray was over, I took an inventory consequence. of myself and found that I was still altogether, except for the loss of a shoe (which I afterwards recovered), a missing cap, and a few scratches and bruises. However, I also found that in the scrimmage I had made quite a collection of various things - in fact, after investigation it was found that I looked more like an egg omelet than a human being. Gee! but I wish you could have been here with me. I know that you would have had the time of your life. At one time when I had a big husky down, he said, "Say pard, let go my arm a minute 'till I get some egg out of my mouth", which I did, and after he had wiped from his face the remains of what soon would have been a chick, he said, "Take your hold again".

DES MOINES, IOWA.

SHERMAN KIRK, DEAN OF THE COLLEGE OF THE BIBLE

However, they got even with us in the Push Ball contest this morning. It is said that football is a lady's game as compared with this most strenuous sport. The ball itself is some six feethigh and the object of the game is to push it across your opponents goal, which about seventy-eleven of them objected to quite strenuously. Even if we did get licked we had a barrel of fun out of it and had no serious harm done to our wearing apparel, as we were prepared for the occasion.

It is true that these times we have been having are somewhat rough, but they have served several good purposes and have given the students a chance to work off some of their surplus energy and have gotten us closer together than would have been possible under other circumstances.

So you can see that I am having a good time of it, even if I do have a lot of hard work and study to do, and I hope to see the day when you will tackle the proposition, old I am sorry that I have not received a line from you Won't you take a minute and drop me a line, since leaving. it would do me good?

Your big brudder

Tell mother & am feeling good every way.

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COR. LINCOLN AVE. AND ATLANTA ST.

Pasadena, Cal. SEP 23 1911 191
Fasadena, Gal.————————————————————————————————————
Dear Mather:
The house is pringressing to
one the first of
and we hope to more in mestacisk
There is nothing ment this time Beceived
a good letter from Kicky who werent to
the doing mixely His fruel and backing
from started him nextly already and of
the transfer of the factor
think he will come out right. I am
glad he is so well followed and livested
He dine at med Danied, again tomorrow.
Zehm returned home yesterday and we are glas
Health remaining good and int are gente troppy.
it is I here pleased done and cont
Weather is fine, pleasent days and cond
evenings. But a drop of inin for a long
secon now. Energholy well pleased, this.
My work is regular and pleasants like the
blace more than any before it
Mrs. Pierce, Beenie, and severel
for heart, france, hearden
of Church people ask about you fearles
Then Barned. Took tack . to you and have
me Barnord. Good buck to you and habe all is meel Hello to berry boy
Lowingly

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INCORPORATED

DEALERS IN

ROUGH AND DRESSED LUMBER LIME, LATH AND CEMENT

COR. LINCOLN AVE. AND ATLANTA ST

COR. LINCOLN AVE. AND AILANIA SI.
Pasadena, Cal. SEP 25 1911
Dear Sirty
your nice beller received and we
av glad to know you are so well
located. you are to be congratulated
indeed. Stope all continues favoible
House is about ready and me hope
House is about leady and me hope
to more in their week, ze hun har
returned home and me are thoughter.
Nork here is large and all is pleasant.
Healthing god and me are happy as
ever Ho rain yet but ideal weather
Have not been from home lately.
Be good and make the much of
everything. Beople here are surprised
you have an very best wished and
norma sende love your buy, a. Lepk.
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PO.DRAWER M

JAMES D. DAWSON, PRESIDENT GEO. O. HASKELL, VICE PRESIDENT R.F. ISBELL SECTY AND TREAS.

Houston, Texas, Sept. 25, 1911.

My own dear boy:

My but you have been gone a long time. It seems like ages since I have seen you. But that dosen't hurt, I will see you next June.

Went to Sunday School and Endeavor, but did not see Perry. Ivy was at Endeavor and I suppose she came with Oscar and Annilee. Ylu just ought to have seen me going to endeavor. I had Elsie and Miss Rou and Johnnie, and we all came home with the headache.

Things are going along very nicely down here but office work has been rather slack until today. I suppose it will get heavy again soon. I have had some time to get up material for MY almanac. I want it to be the best ever. I wish you would look out for two or three original jokes for me. I certainly would be glad to get them. You know I am no good at making up jokes and I don't want to copy any old ones. Do please watch out for a few and I will soon need them.

I knew you would see that it was best not to write every day after work really began. You could not keep it up and then it would be a steady finencial drain. You see you haven't THE COMPANY to fall back on, like I have.

Mother has threatened to quit boarding me if I don't quit ealing so much. I weigh (09 2 how and have all I can do to keep down the double chini

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MANUFACTURERS OF

COMMERCIAL PERITULIZERS IMPORTERS AND DEALERS IN

AGRICULTURAL CHEMICALS PO DRAWER M

JAMES D. DAWSON, PRESIDENT. GEO. O. HASKELL, VICE PRESIDENT. R. F. ISBELL, SECRETARY & TREASURER.

Houston, lexas, SEPTEMBER 28, 1911

Sweetheart:

MY SWEETHEART. I send thee greetings of the day. This day, my birthday. I am as old as you are now. now! I received the birthday letter and also the papers and also the Pennant, for all of which I wish you were here to receive my thanks which cant be so well expressed in a letter. However, you know how I would thank you if you were here, so olease accept my thanks in this letter as you would if you were here.

I am glad to know that you have begun your work and that it is not as hard for you as you thought it would be. Just keep that idea in mind all the time. You know your work is as hard as you make it. If you wish you can make it play to you. YOU are the magician and no one else, for you.

You just ought to be here to help me ear cake. I eated, and ated and stuffed at noon until I just couldn!t stuff any longer. Had an angelfood and caramel and lemon, all just as pretty and good as mother ever made. I brought Dan and the boys a taste. Wish you were here to receive your share, however, I will eat it for you. I shall eat three slices of each for you, over and above my share. See?

Oh boy dear, I thought I was going to get rid of Mellie yesterday, and I had one night of perfect bliss, but I was informed that she was much better and after a few days would be able to resume her position. Woe, Woe, unto me. It doth seem that she is my sorest affliction. However, the Lord is good and he will not permit his servant to suffer long. The Lord, He, will take her away and place someone else with me whom I may twine around my little finger. My hopes are ever with me and whats the saying about He that is hobeful shall receive, etc. etc.....

write me three times a week and I will be satisfied. I do not ask you to write me any more than you would be able to keep up. I am going to write you just as often as I please. only, you must get after me if I lag a little. Though, I don't think I shall. I never did like to write to anyone before, but I really don't mind writing to you. I guess it is because

I can just simply write to you just what I feel and do not have to be formal in the least. I can just tell you how I feel about anything and I know that you will understand and others never do understand me like you did.

Some people ask me if you permit me to write to you on the typewriter. I tell them that You do and are glad to get any kind of a letter from me. I don't tell then that I write some in shorthand though. You see, if I had to write by kannak longhand with a pen and ink I never would be able to tell you as much as I can on the typewriter. You don't mind it, do you dear? The words just simply flow off the ends of my fingers this way. I don't mind you writing me on the typewriter. You see I am glad to get anything from my BUSY boy.

Guess you think yourself mighty important, going up there and making such a fuss. Never you mind, though. Two heads are better than one, and if one head can make a fuss, What will two heads make. Some more fuss, eh? If they don't they sure will make something.

I will read the papers and then give them to your mother as you said and tell her to file them away when are has finished with them.

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COMMERCIAL FERTILIZERS

AGRICULTURAL CHEMICALS

P.O. DRAWER M

Houston, Texus, Sept. 30th.

JAMES D. DAWSON, PRESIDENT.
GEO. O. HASKELL, VICE PRESIDENT.
R. F. ISBELL, SECRETARY & TREASURER.

My own dear baby boy:

Well, it is very late for me tonight. It is ten minutes after six and it is beginning to get dark. and mud, MUD! I cant properly express myself. Suffice to say that it is MUDDY and then some. Mud is all I have seen for the past week, except rain, and RAIN.

The strike came off today at the shops and daddy was already at home on a lay off or sixk leave (?) He did not want to be there when they struck, so he laid off. I hope he will try to get something else to do and if he does, I will be glad of the strike for our sakes.

Say, did I ever tell you that Laura Clifton was married, She married a Mr. Dennis or somebody or other. He is a right nice looking fellow and looks a lot younger than she does, but you see she is no spring chicken.

I have had things all to myself for the last day or two and I tell you things have been coming my way, that is I mean all the work. That is the reason I am working so late tonight. ????!!!... ••••###\$\$\$%% &'() - That cant express myfeelings, She is coming back monday and then I wish I could have a fist fight.

"The inner side of every cloud is ever bright and shining, I therefore turn my clouds about, and always wear them inside out, to show the silver lining. *